KANSAS GOVERNMENT FINANCE OFFICERS ASSOCIATION

KSGFOA Board Meeting

February 3, 2023 | 10:00 – 2:30 pm
Lyon County Courthouse- Emporia

Board Members

Matt Lawn, President | Tami Robison, Vice-President | Ted Henry, Secretary | Jeremy Willmoth, Treasurer | Ryan Adkison, Past President | Ted Clemons, Board Member | Johnette Shepek, Board Member | Barry Smith, Board Member | Hope Hernandez, Board Member | Rebecca Doehling, Board Member | Jenny Newberry, Board Member

Item

Old Business

1. Approve October 5, 2022, Board meeting minutes
2. Approve November 18, 2022, Board meeting minutes

New Business

1. Review and approve 4th quarter/Year end financials (presented by Treasurer)
2. Presentation of final 2022 status of membership
3. Marketing Report- Website analytics
4. Set CPFO Scholarship Application Deadlines
5. Website
    a. Resource Committee
    b. Membership Directory
6. Spring Symposium Updates:
    a. Keynote Speaker
    b. Topics/Speakers confirmed
7. 2023 Conference
    a. Approve draft budget

    b. Conference dates and location update
    c. Keynote speaker(s)
    d. Topics/Speakers- OpenGov Topic
    e. Sponsor Registration
    f. Social Event- confirm location
8. Accounting Academy 2023:
    a. Approve budget
    b. Date/location/presenter update
9. Website Job Postings for nonmembers/LKM Model

Announcements/Other

1. Upcoming Board Meetings:
    a. April 14, 2023- Emporia
    b. August 11, 2023- Emporia
    c. September 26, 2023- Discuss conference details
    d. November 1, 2023- Overland Park (at conference)

Other Business

Adjourn

KSGFOA Operating Fund
Budget Document
For the 12 months ending December 31, 2022

		2021 Actual	2022 Budget	2022 YTD Actual	Over/(Under) Budget
Beginning Cash Balance		**$ 41,164**	**$ 48,069**	**$ 48,069**	**$ -**
Revenues					
Transfer in from KSGFOA					
Net Revenue from Acct/Budget Academy		-	100	3,389	3,289
Net Revenue from Fall Conference	1	2,643	2,643	-	(2,643)
Membership Dues		20,610	14,250	12,527	(1,723)
Total Revenues		$ 23,253	$ 16,993	$ 15,916	$ (1,078)
Expenses					
Board Expense		$ -	$ 100	$ 101	$ 1
PPMC - Management		13,257	14,875	16,721	1,846
PPMC - Travel		-	300	2,339	2,039
PPMC - Marketing		-	-	96	96
Credit Card Fees		586	500	649	149
Supplies		-	300		(300)
Copying/Printing		-	50		(50)
Scholarships Transfer to Conference		-	1,200	1,741	541
Web		850	1,200	1,300	100
Total Expenses		$ 14,693	$ 18,525	$ 22,946	$ 4,421
Net Income (Loss)		**$ 8,560**	**$ (1,532)**	**$ (7,030)**	**$ (5,498)**
Changes in Accounts Receivable		$ 1,655	$ -	$ (1,625)	$ (1,625)
Ending Cash Balance		**$ 48,069**	**$ 46,537**	**$ 42,664**	**$ (3,873)**

1 This is usually deposited the fiscal year after the conference.

KSGFOA Conference Fund
Budget Document
For the 12 months ending December 31, 2022

	2021 Actual	2022 Budget	2022 YTD Actual	Over/(Under) Budget
Beginning Cash Balance	**$ 4,949**	**$ 39,366**	**$ 39,366**	**$ -**
Revenues				
Accounting/Budget Academy	$ 3,280	$ 10,000	$ -	$ (10,000)
Conference Sponsorship & Advertising	$ 23,500	20,000	$ 30,000	10,000
Conference Registration	$ 20,900	38,505	$ 35,122	(3,383)
Scholarship Fees	$ -	1,125	$ 1,170	45
Total Revenues	$ 47,680	$ 69,630	$ 66,292	$ (3,338)
Expenses				
Credit Card Fees	$ 1,664	$ 1,500	$ 2,318	$ 818
Accounting/Budget Academy	$ -	9,900	$ -	(9,900)
PPMC - Travel	$ -	1,200	$ 74	(1,126)
PPMC - Conference Admin Fee	$ -	-	$ -	-
PPMC - Personnel	$ -	12,750	$ 9,885	(2,865)
PPMC - Shared Revenue	$ 171	-	$ -	-
KSGFOA Operating - Shared Revenue	$ 2,643	-	$ -	-
KSGFOA Oper - Shared Budget Academy	$ -	2,125	$ -	(2,125)
Copying/Printing	$ -	450	$ 298	(152)
Honorarium (speaker)	$ 7,200	5,000	$ 6,790	1,790
Equipment Rental	$ -	6,000	$ 8,702	2,702
Meals/Refreshments/Social Event	$ 62	24,850	$ 47,774	22,924
Awards/Nametags	$ -	450	$ -	(450)
Supplies	$ 765	1,600	$ 2,261	661
Scholarships	$ -	1,125	$ -	(1,125)
Other	$ -	200	-	(200)
Total Expenses	$ 12,505	$ 67,150	$ 78,103	$ 10,953
Net Income (Loss)	**$ 35,175**	**$ 2,480**	**$ (11,811)**	**$ (14,291)**
Changes in Accounts Receivable	$ 750	$ -	-	$ -
Ending Cash Balance	**$ 39,374**	**$ 41,846**	**$ 27,555**	**$ (14,291)**

KSGFOA Spring Symposium Fund
Budget Document
For the 12 months ending December 31, 2022

	2022 Budget	2022 YTD Actual	Over/(Under) Budget
Beginning Cash Balance	**$ -**	**$ -**	**$ -**
Revenues			
Registration Fees	$ 8,285	$ 8,133	$ (152)
Conference Sponsorship & Advertising	-	$ -	-
	-	$ -	-
	-	$ -	-
Total Revenues	$ 8,285	$ 8,133	$ (152)
Expenses			
Personnel	$ 3,145	$ 3,145	$ (0)
Facility Rental	-	$ 100	100
Equipment Rental (MRC)	-	$ -	-
Meals/Refreshments	2,300	$ 1,276	(1,024)
Copying/Printing	300	$ 106	(194)
Supplies	100	$ -	(100)
Honorarium(s)	-	$ -	-
Speaker/Faciliatation	2,000	$ 3,250	1,250
WSU Staff/Faculty	-	$ -	-
Travel	-	$ -	-
Gifts	40	$ -	(40)
Credit Card Fees	300	$ 137	(164)
Travel (staff)	-	$ -	-
Misc. Expenses	-	$ -	-
Scholarships	-	$ -	-
Other	-	120	120
Total Expenses	$ 8,185	$ 8,133	$ (52)
Net Income (Loss)	**$ 100**	**$ 0**	**$ (100)**
Changes in Accounts Receivable	$ -	-	$ -
Ending Cash Balance	**$ 100**	**$ 0**	**$ (100)**

KSGFOA Budget Academy Fund
Budget Document
For the 12 months ending December 31, 2022

	2022 YTD Actual	Over/(Under) Budget
Beginning Cash Balance	**$ 5,744**	**$ 5,744**
Revenues		
Registration Fees	$ 13,260	
Conference Sponsorship & Advertising		
Total Revenues	$ 13,260	$ -
Expenses		
Personnel		
Facility Rental	$ 1,564	
Equipment Rental (MRC)		
Meals/Refreshments		
Copying/Printing	$ 429	
Supplies		
Honorarium(s)		
Speaker/Faciliatation	$ 1,980	
WSU Staff/Faculty	$ 2,100	
Travel		
Gifts		
Credit Card Fees	$ 275	
Travel (staff)		
Misc. Expenses		
Scholarships		
Other		
Total Expenses	$ 6,349	$ -
Net Income (Loss)	**$ 6,910**	**$ 6,910**
Changes in Accounts Receivable	(3,719)	$ (3,719)
Ending Cash Balance	**$ 16,373**	**$ 16,373**

WICHITA STATE UNIVERSITY

PUBLIC POLICY & MANAGEMENT CENTER

KSGFOA
Kansas Government Finance Officers Association

Audience Overview
Users is the number of new and returning people who visit your site during a set period of time. A session is what a user does on your website (e.g. browses pages, downloads resources, purchases products) before they leave.

Bounce rate is the percentage of visits in which a person leaves your website from the landing page without browsing any further.

Pages/Session is the number of pages a user visits during a given session. A session duration is defined as the time frame during which there are regular active interactions occurring from a user on a website.

Acquisition of Web Traffic
Organic Search – traffic that search engines send to your website from search results. A search engine includes your website in search results because it is a good match for the user's search.

Direct – usually means that someone accessed your website directly, either through typing in your website's URL or a bookmark.

Referral – visits through any websites that link to your website or "refer" traffic to you.

Location Map and Country Access and Behavior
Kansas Map-Areas of the state that accessed KSGFOA Website.

Analytics | KSGFOA
All Web Site Data

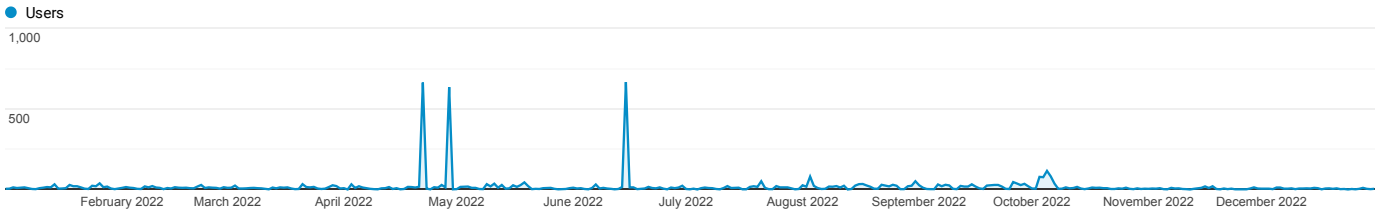
Go to report

Audience Overview

All Users
100.00% Users

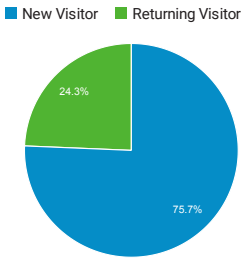
Jan 1, 2022 - Dec 31, 2022

Overview



Users	New Users	Sessions	Number of Sessions per User
4,163	4,119	7,213	1.73

Pageviews	Pages / Session	Avg. Session Duration	Bounce Rate
15,324	2.12	00:01:32	44.93%



	Language	Users	% Users
1.	en-us	3,139	75.40%
2.	en-gb	355	8.53%
3.	en-us@posix	76	1.83%
4.	zh-cn	60	1.44%
5.	es-es	35	0.84%
6.	fr-fr	35	0.84%
7.	de-de	27	0.65%
8.	fr	26	0.62%
9.	it-it	25	0.60%
10.	c	22	0.53%

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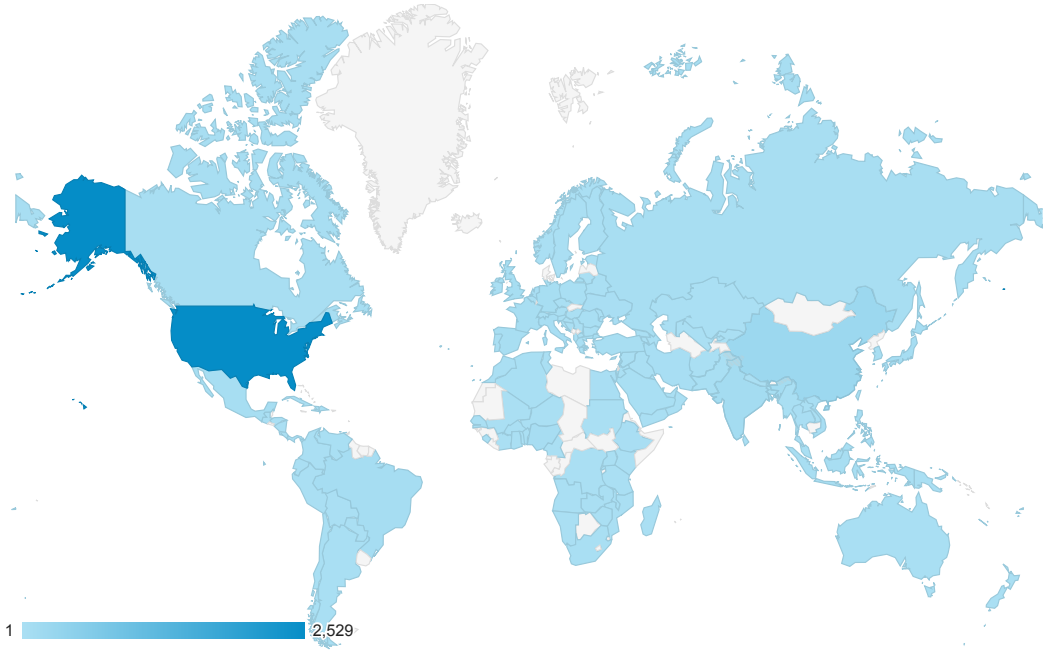
Location

All Users
100.00% Users

Jan 1, 2022 - Dec 31, 2022

Map Overlay

Summary



Country	Acquisition			Behavior			Conversions		
	Users ↓	New Users	Sessions	Bounce Rate	Pages / Session	Avg. Session Duration	Goal Conversion Rate	Goal Completions	Goal Value
	4,163 % of Total: 100.00% (4,163)	4,120 % of Total: 100.02% (4,119)	7,213 % of Total: 100.00% (7,213)	44.93% Avg for View: 44.93% (0.00%)	2.12 Avg for View: 2.12 (0.00%)	00:01:32 Avg for View: 00:01:32 (0.00%)	0.00% Avg for View: 0.00% (0.00%)	0 % of Total: 0.00% (0)	$0.00 % of Total: 0.00% ($0.00)
1. United States	2,529 (60.53%)	2,483 (60.27%)	4,764 (66.05%)	52.58%	2.17	00:02:05	0.00%	0 (0.00%)	$0.00 (0.00%)
2. China	221 (5.29%)	221 (5.36%)	247 (3.42%)	74.09%	1.34	00:00:11	0.00%	0 (0.00%)	$0.00 (0.00%)
3. India	91 (2.18%)	91 (2.21%)	137 (1.90%)	28.47%	2.13	00:00:48	0.00%	0 (0.00%)	$0.00 (0.00%)
4. Japan	69 (1.65%)	69 (1.67%)	98 (1.36%)	24.49%	2.04	00:00:27	0.00%	0 (0.00%)	$0.00 (0.00%)
5. Brazil	65 (1.56%)	64 (1.55%)	106 (1.47%)	19.81%	2.16	00:00:23	0.00%	0 (0.00%)	$0.00 (0.00%)
6. (not set)	58 (1.39%)	58 (1.41%)	67 (0.93%)	83.58%	1.27	00:00:15	0.00%	0 (0.00%)	$0.00 (0.00%)
7. Nigeria	53 (1.27%)	53 (1.29%)	78 (1.08%)	35.90%	1.90	00:00:37	0.00%	0 (0.00%)	$0.00 (0.00%)
8. Philippines	49 (1.17%)	49 (1.19%)	67 (0.93%)	26.87%	2.18	00:01:05	0.00%	0 (0.00%)	$0.00 (0.00%)
9. Germany	45 (1.08%)	45 (1.09%)	60 (0.83%)	43.33%	1.88	00:00:19	0.00%	0 (0.00%)	$0.00 (0.00%)
10. Bangladesh	44 (1.05%)	44 (1.07%)	78 (1.08%)	15.38%	2.18	00:00:26	0.00%	0 (0.00%)	$0.00 (0.00%)

Rows 1 - 10 of 131

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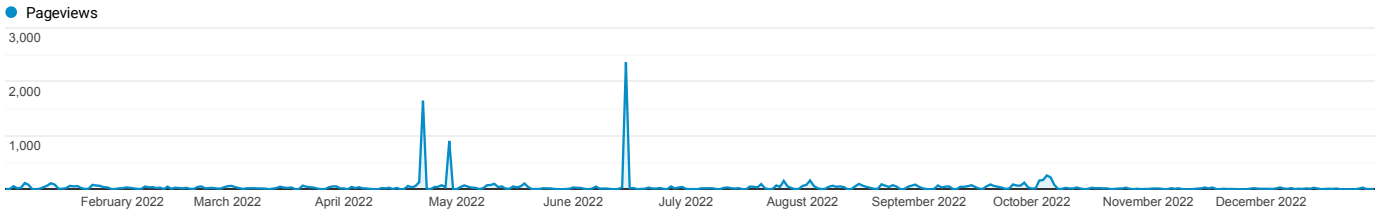
Pages

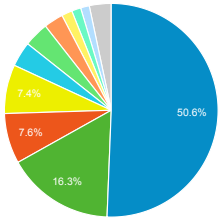
All Users
100.00% Pageviews

Jan 1, 2022 - Dec 31, 2022

Explorer



	Page	Pageviews	Pageviews	Contribution to total: Pageviews
		15,324 % of Total: 100.00% (15,324)	15,324 % of Total: 100.00% (15,324)	
1.	/	7,758	50.63%	
2.	/ksgfoa-conference/	2,492	16.26%	
3.	/events/	1,167	7.62%	
4.	/careers/	1,134	7.40%	
5.	/about-us/	579	3.78%	
6.	/ksgfoa-spring-symposium/	574	3.75%	
7.	/membership/	450	2.94%	
8.	/cpfo-scholarship/	247	1.61%	
9.	/budget-academy/	213	1.39%	
10.	/resources/	203	1.32%	



Rows 1 - 10 of 433

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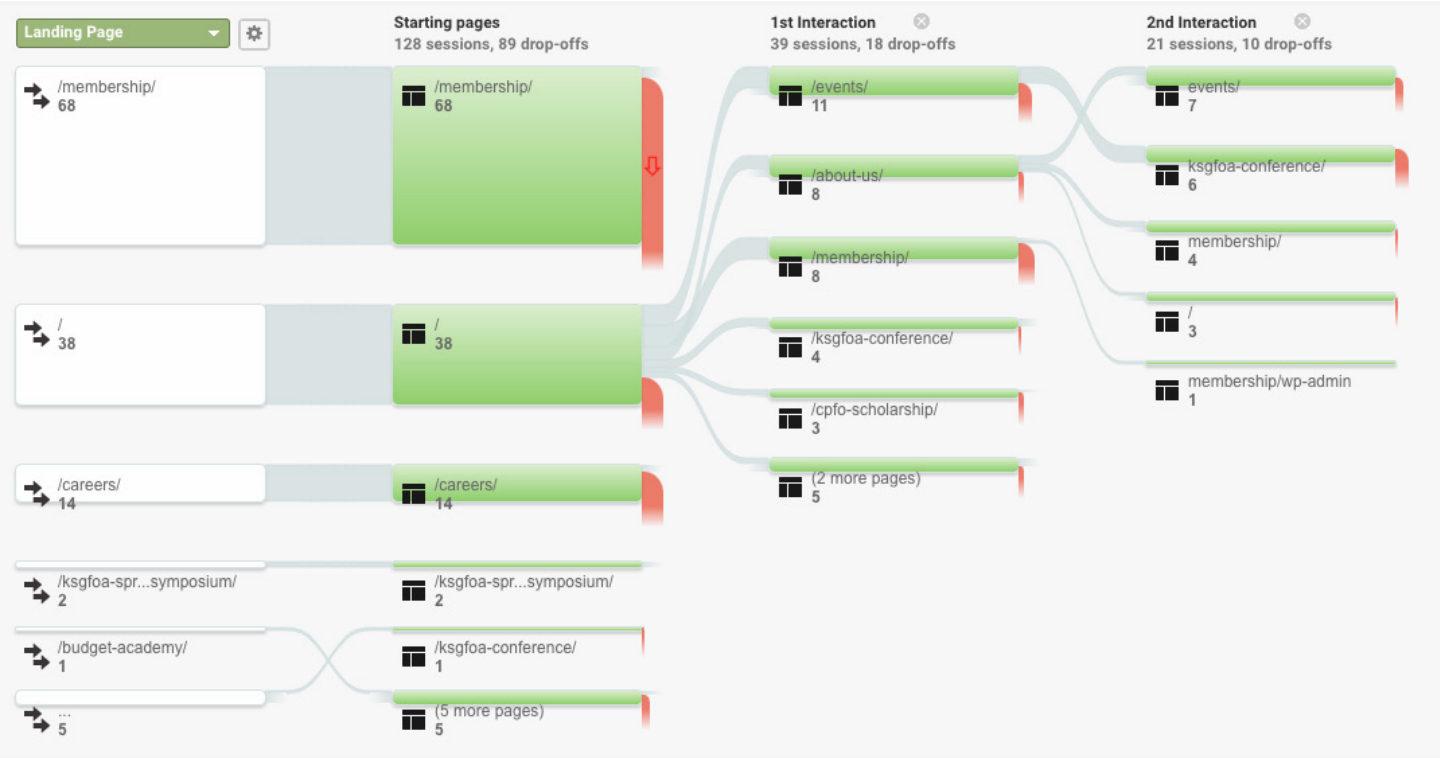
Landing Page
Starting pages
128 sessions, 89 drop-offs
1st Interaction
39 sessions, 18 drop-offs
2nd Interaction
21 sessions, 10 drop-offs
/membership/
68
/
38
/careers/
14
/ksgfoa-spr...symposium/
2
/budget-academy/
1
...
5
/membership/
68
/
38
/careers/
14
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2
/ksgfoa-conference/
1
(5 more pages)
5
/events/
11
/about-us/
8
/membership/
8
/ksgfoa-conference/
4
/cpfo-scholarship/
3
(2 more pages)
5
events/
7
ksgfoa-conference/
6
membership/
4
/
3
membership/wp-admin
1

2023 KSGFOA Accounting Academy

	Budget
Total Participants	**25**
Revenue	
Registration Fees	
Member Early Registration Fees ($460 x 21)	$ 9,660
Member Late Registration Fees ($490 x 2)	$ 980
Non-Member Early Registration Fees ($540 x1)	$ 540
Non-Member Late Registration Fees ($570 x 1)	$ 570
Misc. Fees (book sales - $75 x 20)	$ 1,500
Total	**$ 13,250**
Expenses	
Personnel	$ 3,825
Facility Rental	$ -
Equipment Rental	$ -
Meals/Refreshments	$ 1,700
Copying/Printing	$ 925
Supplies	$ 150
Presenter Fees	$ 2,000
Travel (staff)	$ -
On-Line Credit Card Exp.	$ 450
Blue Books ($75 x 20)	$ 1,500
GFOA Materials License	$ 2,500
Expenses Total	$ 13,050
Profit/Loss	**$ 200**

2023 KSGFOA Annual Conference Budget

	Budget
Total Registrations	**130**
Revenue	
Member Registration Fees	
Early, Early (25 x $225)	$5,625
Early (105 x $250)	$26,250
Early (85 x $250)	
Late (10 x $275)	$2,750
Late (28 x $275)	
Non-Member Registration Fees	
Early, Early (2 x $300)	$600
Early (7 x $325)	$2,275
Early (1 x $325)	
Late (3 x $350)	$1,050
Late (4 x $350)	
Student Registration Fees (3 x $35)	$105
Clerk Registration Fees (2 x $225)	$450
Clerk Registration Fees (all clerks registered at 250 rate)	
Pre-Conference (1/2 day session)	
Member (20 x $75)	$1,500
Member (37 x $75)	
Non-Member (5 x $90)	$450
Non-Member (3 x $90)	
Refund Revenue	
Social (30 x $20)	$600
Award Luncheon (5 additional attendees x $25)	$125
Sponsorships (25)	$20,000
Scholarship Fees	$1,125
Board Lunches	$600
Total	**$62,905**
Expenses	
Personnel	$12,750
Equipment Rental (technology)	$6,000
Meals/Refreshments	$23,000
Vendor Tables (25 tables x 25 per/table)	$625
Vendor Reception	$3,000
Social Event	$2,500
Board Meeting Lunches	$600
Copying/Printing	$450
Postage	$0
Supplies (conference swag)	$1,600
Speaker/Faciliatation (Fee + Hotel)	$6,000
Speaker Gifts	$200

Travel (staff)	$1,200
Other Presenter Hotel Rooms	$300
On-Line Credit Card Exp.	$2,250
Scholarship Expenses	$1,125
Misc. Expenses (awards, nametags, etc.)	$400
Total	**$62,000**
Profit/Loss (revenue - expenses)	**$905**

KSGFOA

KANSAS GOVERNMENT FINANCE OFFICERS ASSOCIATION

KSGFOA Board Meeting Agenda

November 18, 2022 | 9:00 – 9:30 am
Zoom

Board Members

Ryan Adkison, President | Matt Lawn, Vice-President | Tami Robison, Secretary | Ted Henry, Treasurer | Ted Clemons, Past President | Kathleen VonAchen, Board Member | Johnette Shepek, Board Member | Barry Smith, Board Member | Hope Hernandez, Board Member | Rebecca Doehling, Board Member | Jeremy Willmoth, Board Member

New Business

1. Review and approve 2022 Annual Conference budget actuals- *Actuals were approved by board (motion and second not captured). Profit will be transferred to KSGFOA Operating Account*

2. Review Spring Symposium partnership with Hugo Wall School- *Dr. Guo wants to present on the economic challenges facing local government entities in Kansas. He has scholars that can present on other topics, but they are from out of state and will likely need some assistance with travel costs. He is bringing in scholars for a Friday event and wants to include practitioners to engage with them around their needs and to hear about scholar research.*

3. Job Postings for Non-Members- *Discussion about allowing out of state non-members to post jobs on website. Paula discussed that we want to promote opportunities in Kansas vs. encouraging them to leave the state. Board discussion not allowing outside the state job opportunities being posted.*

4. Confirm postcard mailing for 2023 to include: membership link; events; QR code for website; how many- *Paula will send out approved postcard design and send out 500 to current and potential members and some sponsors who might be interested in Associate Memberships.*

5. 2023 Conference Hotel- Update- *Board confirmed that first choice is November 1 – 3 and second choice for conference dates is October 18 – 20. Would like social to be at chicken n pickle again.*

Other Business
Adjourn

KSGFOA

KANSAS GOVERNMENT FINANCE OFFICERS ASSOCIATION

KSGFOA Board Meeting Minutes

October 5, 2022 | 9:00 – 1:00 pm
In-Person

Board Members

Ryan Adkison, President | Matt Lawn, Vice-President | Tami Robison, Secretary | Ted Henry, Treasurer | Ted Clemons, Past President | Kathleen VonAchen, Board Member | Johnette Shepek, Board Member | Barry Smith, Board Member | Hope Hernandez, Board Member | Rebecca Doehling, Board Member | Jeremy Willmoth, Board Member

Approve Board Nominations
Motion by Jeremy Willmoth, seconded by Matt Lawn, motion carried.

Old Business

1. Review October 7, 2021, Business Meeting Minutes
   Motion by Willmoth, seconded by Lawn, motion carried.

2. Approve July 15, 2022, meeting minutes
   Motion by Johnette Shepek, seconded by Barry Smith, motion carried.

New Business

1. Review and approve 3rd quarter 2022 financials (presented by Treasurer)
   Discussion was held on the Spring Symposium noting it operated at a loss, but the financials are not yet available. Paula Downs noted conference fund revenue was up from previous years. Motion by Willmoth to accept the financials, seconded by Lawn, motion carried.

2. Presentation of 2022 current status of membership
   Downs noted memberships continue to increase with 222 memberships for 2022—an all-time high. All members agreed the personal touch with calls and emails most likely helped increase the memberships.

Discussion was held on a membership directory online with post login and the costs of it versus specific software.
Lawn motioned to gather proposals for membership/financial software and discuss at the next meeting in January, Willmoth seconded, motion carried.

3. Review and approve budget actuals for KSGFOA Budget Academy
   There were 32 signed up for Budget Academy with a profit of $2600 which helped offset the $2100 loss on Spring Symposium. Hope Hernandez attended the Budget Academy and provided positive feedback but felt it could be condensed down.

   Motion by Lawn to approve budget actuals, seconded by Willmoth, motion carried.

4. Review Spring Symposium schedule & impact on annual conference registration
   Discussion was held on how the Symposium affected the other conferences/academies being held, noting the intent was to try to break even and to get Southern and Western Kansas involved in KSGFOA.
   Downs encouraged a one-day conference over two ½ days.March 30 is set for the 2023 calendar year and Downs will begin promotion November 1.
   Downs will look at the overlap of attendees between the conferences to determine response from Southern and Western Kansas.

5. Board Business by end of year
   a. Discuss and Approve Conference Budget Actuals via Zoom meeting OR
   b. Bring conference budget actuals to January 2023 board meeting
      Or before end of year?
      Discussion was held on timelines with conference being later in October, Downs noted everything would need to be finalized by Thanksgiving following the conference. Lawn moved to hold a zoom meeting around Thanksgiving beginning this year to finalize the financials. Ted Henry seconded. Motion carried.

6. CPFO Scholarship Awardees
   Discussion was held on applicants.
   The consensus was to award scholarships to Ted Clemons and Rebekah McCurdy. President Adkison notified Ted and will reach out to Rebekah prior to the business meeting presentation on Thursday.

7. Accounting Academy 2023- date/location
   In 2021 it was held in Wyandotte County in July/August.
   The Board consensus was to hold it in June/July 2023 in Wichita or the Salina area. Downs will reach out to see what is available for free space and free teaching as historically only travel is paid for the instructor.

8. Schedule pre-conference meeting via Zoom- early September
   Downs suggested holding a zoom meeting the first or second week of September prior to the conference to ensure all decisions are made before the conference.

Lawn motioned to hold a zoom meeting in September prior to the conference with Willmoth seconding. Motion carried.

Conference Discussion

1. Post card mailing- review for 2023
   —Kathleen VonAchen joined the meeting.
   Downs suggested continuing the post card mailing as it is a low-cost marketing tool. Discussion was held on the timing for this.

   Lawn motioned to discuss with new member, Jenny Newberry for input on how to attract Western Kansas to the conference and other events, with Willmoth seconding. Motion carried.

2. Assign speaker introductions
   Downs provided the list for members to volunteer to introduce the speakers.

3. Review Business Meeting Agenda:
   a. Presentations of Award-notes/materials
      Approve last year minutes, Ryan year in review
      Ted present financial report with memberships
      Approve board slate, take nominations from floor
      Discuss scholarship applications
      Lifetime achievement award presentation – Jean Epperstein
      Innovation award presentation – Barry Smith

   b. Announcements to be made
      Announce CPFO scholarships with background of award
      Announce Social Event, Vendor Reception
      Budget academy questionnaire

   c. Script for President
      Matt Lawn present plaque to Ryan Adkison

4. Sponsor Update
   Downs informed the members the conference has 27 sponsors totaling $29,750, UMB Bank purchased 2 booths and there are three top tier sponsors.

5. Conference registration update
   Downs noted 127 are registered and 35 complimentary sponsor registrations were included.

6. Pre-Conference Registrations
   Downs noted 42 were registered.

7. Approve 2023 Conference Location/Date
   Lawn motioned to table until debrief session after conference, Smith seconded, motion carried.

Announcements/Other

1. Identify January meeting- format, date, location (if in person) and agenda items
   The consensus was to hold a zoom meeting for 30 minutes on Friday, November 18, 2022 at 9 a.m. to approve budget actuals for conference and to discuss postcard mailings.
   Other meetings scheduled include:
   Friday, February 3, 2023 at 10 a.m. in person in Emporia
   Friday, April 14, 2023 at 10 a.m. in person in Emporia
   Friday, August 11, 2023 at 10 a.m. in person in Emporia
   Tuesday, September 26, 2023 at 11 a.m., 1 hour, final conference decisions

2. Reminder about the Debrief Lunch on Friday after the conference
   Scheduled to meet in the Phoenix room at 12:15 p.m. Friday after conference close.

Other Business

Adkison noted your tax-exempt certificate could be emailed or turned in to avoid sales tax on hotel rooms.

Adjourn

KSGFOA MEMBERSHIP REPORT

Membership Type	2019 Final		2020 Final		2021 Final		2022 Final		2023 YTD	
	Number	Amount	Number	Amount	Number	Amount	Number	Amount	Number	Amount
Individual	182	$ 9,100.00	166	$ 12,375.00	185	$ 13,875.00	193	$ 14,475.00	84	$ 6,300.00
Association	10	$ 2,500.00	12	$ 3,600.00	13	$ 3,900.00	15	$ 4,500.00	8	$ 2,400.00
Association Add'l Individuals									2	$ 200.00
Retired			1	$ 50.00	0	$ -				
Student	1	$ 5.00	3	$ 15.00	2	$ 10.00		$ -		$ -
Clerks			4	$ 200.00	12	$ 600.00	14	$ 700.00	3	$ 150.00
Membership Reach out	1	$ 25.00								
Total	194	$ 11,630.00	186	$ 16,240.00	212	$ 18,385.00	**222**	**$ 19,675.00**	**97**	**$ 9,050.00**

2023 Membership Notes

Full Membership	24	1800	Invoiced-Pending Payment
Clerk Membership	1	50	Invoiced-Pending Payment
Total Memberships	122		