KANSAS GOVERNMENT FINANCE OFFICERS ASSOCIATION

KSGFOA Board Meeting

May 14, 2026 | 10:00 – 12:30 pm
In-Person, Emporia City Hall

Board Members

Barry Smith, President | Matt Koehn, Vice-President | Rebekah McCurdy, Secretary | Brooke Carroll, Treasurer | Rebecca Doehling, Past President | Richard Mikesic, Board Member | Anthony Swartzendruber, Board Member | Rachelle Mathews, Board Member | Meagan Borth, Board Member | Hope Hernandez, Board Member | Bret Glendening, Board Member

Item

Old Business

1. Approve January 15, 2026, Board Meeting Minutes
2. Approve February 18, 2026, Board Meeting Minutes

New Business

1. Review and approve 1st quarter financials (presented by Treasurer)
2. Presentation of YTD 2026 status of membership
3. Update on Spring Symposium:
    a. Budget as it stands currently
4. 2026 Conference, Olathe, KS tentative dates October 21-23, 2026
    a. Review and approve Conference Budget
    b. Brainstorm topics/speaker ideas
        i. Review the list of keynotes that Jamie sent in advance
    c. Conference swag pricing and color options
    d. Discuss 3-hour Pre-Conference session and schedule
        i. Open call June 1 for presentations
        ii. Pre-conference possibility of City of Wichita to do ERP and RFP

e. Conference Scholarships – up to 5 scholarships
    i. Open June 15
    ii. Close Sept. 16
f. Registration dates:
    i. June 15 - July 15 early bird
    ii. July 16 - Sept. 16 regular
    iii. Sept. 17 – Oct. 8 late
g. Sponsorship and Awards (Innovation, Lifetime Achievement) will open June 15

5. CPFO Scholarships
    a. Last year opened July 1 and were due by Dec. 31st
6. Board Slate
    a. Positions expiring 2026
        i. Treasurer
        ii. Meagan Borth – 2-year term
        iii. Richard Mikesic – 2-year term

        *These will be voted on in one motion instead of individually; unless there are multiple people running for the open two seats, those will be individually as it will take a motion from the floor to appoint one person to the open position, a second, and a vote.

    6. Mileage Reimbursement

Announcements/Other

1. Upcoming Board Meetings
    a. July 16, 1:30-3:30pm Virtual Meeting
    b. September 17, 2026 – 1:30-2:30pm- Virtual Meeting for final conference items
    c. October 21, 2026 - 9:30 – 1:00pm - In-Person (includes lunch) on site at the conference.

Other Business

Adjourn

KSGFOA Board Meeting Minutes

January 15, 2026 | 1:30–3:30 p.m.

Virtual Meeting

Board Members Present: Rebecca Doehling, President; Barry Smith, Vice-President; Matt Koehn, Secretary; Rebekah McCurdy, Treasurer; Johnette Shepek, Past President; Richard Mikesic, Board Member; Meagan Borth, Board Member; Rachelle Mathews, Board Member; Bret Glendening, Board Member; Hope Hernandez, Board Member; Brooke A. Carroll, Board Member.

1. Approval of November 5, 2025 Board Meeting Minutes

Discussion: No amendments were proposed.

Motion: Rebekah McCurdy moved to approve the November 5, 2025 board meeting minutes.

Second: Rachelle Mathews.

Vote: Unanimous.

2. Review and Approval of Fourth Quarter Financials

Discussion: Johnette asked about transfers from Symposium and Academy. An accounting error had caused both transfers to be made from the Symposium fund; the correction was made in first quarter 2026.

Motion: Richard Mikesic moved to approve the fourth quarter financials as presented.

Second: Barry Smith.

Vote: Unanimous.

3. Presentation of Year-to-Date 2026 Membership Status

Discussion: Jamie presented the membership report. Membership ended 2025 at 204 members with revenue of $17,680. Association memberships were higher than in past years. For 2026, 87 members had joined to date.

4. 2025 Conference

Discussion: Jamie presented budget actuals. Staff is verifying late billing and credit card fee amounts. The current outlook is an approximate conference profit of $2,700. A few discounts were applied due to a double booking on the first night, technology discounts, vendor tables, and power. Approval of budget actuals was deferred until all numbers are confirmed.

Conference Survey Results: Jamie reviewed the conference survey results included in the agenda packet. Overall speaker ratings were moderate. The keynote was not well received, while Chris Jochum received strong remarks. Suggested future topics included communication, market trends, GAAP, and KMAAG. The board also

discussed ideas to improve refreshments and considered whether a hotel-based social event could improve attendance.

5. 2026 Spring Symposium/Accounting Academy – April 27–29, 2026

Keynote Suggestions – Symposium: No additional discussion was recorded.

Topics/Speakers – Symposium: The board discussed a potential no-charge presentation from Forvis Mazars, with some concern that it could become a sales pitch.

Registration Fee: The board discussed increasing the registration fee from $165 to $175.

KU Partnership: KU will provide a keynote and a breakout session. Charges are expected at the lab rate; in 2025 the cost was $680, and 2026 pricing is expected to be similar for each presentation.

Dr. Guo Partnership: Dr. Guo will be in Washington, D.C., but indicated interest in having academics share insights with public finance professionals at the symposium and annual conference. Jamie will follow up with Dr. Guo on details.

Scot Loyd / KMAAG Accounting Academy: Scot Loyd offered to teach the Accounting Academy at no charge. The board expressed interest in proceeding with that arrangement.

Attendance Note: Rick left the meeting at 2:27 p.m.

6. 2026 Conference – October 21–23, 2026, Embassy Suites, Olathe, Kansas

Conference Format: The board reviewed survey feedback about extending the conference format, including options to incorporate the preconference into the main conference schedule. The board preferred to keep the current structure with a preconference session and determined that adding an extra half day to the main conference would not be beneficial.

Motion: Rachelle Mathews moved to keep the conference structure the same as in prior years.

Second: Bret Glendening.

Vote: Unanimous.

Keynote Speaker Discussion: The board reviewed several keynote speaker options and discussed the need for a stronger keynote for 2026, even if that requires a higher cost than the previous year. Jamie will conduct follow-up conversations. No final direction was given on speaker selection.

Topic and Speaker Ideas: The board discussed possible topics including change management, body language, utilities, rates, and rate studies, and considered whether to issue a call for presentations.

Social Event: The board decided not to hold a social event for 2026.

Conference Swag: The board discussed swag ideas, including blankets.

Draft Budget: The board requested that funds previously considered for a social event be redirected toward speakers. As a result, no conference budget was approved at this meeting.

Registration Fees: The board reviewed current and potential registration fee levels for members, non-members, clerks, and students. Jamie will bring two draft budgets to the May meeting—one with increased fees and one without—so the board can decide after considering speaker costs.

7. Update on CPFO Scholarships

Discussion: There were three applications. Laura will distribute the applications for board review. KSGFOA awards two scholarships, and the cost is covered by GFOA.

8. Announcements / Other

Upcoming Board Meetings: Thursday, May 21, 2026, 10:30 a.m.–12:30 p.m. (or 1:00 p.m.), in person in Salina, with lunch after; Thursday, July 16, 2026, 1:30–3:30 p.m., virtual; September 17, 2026, 1:30–2:30 p.m., virtual; and October 21, 2026, 9:30 a.m.–1:00 p.m., in person at the conference site, including lunch.

9. Adjournment

Motion: Johnette Shepek moved to adjourn.

Second: Rebekah McCurdy.

Vote: Unanimous.

KSGFOA Special Board Meeting Minutes

February 18, 2026 | 1:30–2:00 p.m.
Virtual Meeting

Board Members Present: Barry Smith, Matt Koehn, Rebekah McCurdy, Richard Mikesic, Meagan Borth, Rachelle Mathews, Bret Glendening, Hope Hernandez, and Brooke A. Carroll.

Board Members Absent: Rebecca Doehling.

New Business

1. Change to May Board Meeting Date

Discussion: The board discussed moving the May 21, 2026 board meeting to May 14, 2026, to be held in person in Emporia from 10:30 a.m. to 12:30 p.m. There were no objections to the proposed date change. Jamie reported that Lyon County is being contacted to determine whether meeting space may be available at the courthouse at no cost.

2. Resignation of Rebecca Doehling Effective February 24, 2026

a. Succession of Executive Board Officers

Discussion: The board discussed officer succession following Rebecca Doehling's resignation effective February 24, 2026. The proposed executive board slate was President, Barry Smith; Vice President, Matt Koehn; Secretary, Rebekah McCurdy; and Treasurer, Brooke A. Carroll. Discussion included board longevity and availability for service. Rachelle Mathews was next in line by longevity but was not able to assume the role. It was also noted that Richard Mikesic plans to retire later in the year. Following discussion of the treasurer responsibilities, Brooke A. Carroll agreed to nominate herself for the position.

Motion: Meagan Borth moved to approve the new slate of executive board members.
Second: Bret Glendening.
Vote: Unanimous.

c. Addition of Anthony Swartzendruber to the Board

Discussion: The board discussed adding Anthony Swartzendruber to the board.

Motion: Barry Smith moved to approve the addition of Anthony Swartzendruber to the board.
Second: Bret Glendening.
Vote: Unanimous.

Announcements / Other

Upcoming Board Meetings

- Thursday, May 14, 2026, 10:30 a.m.–12:30 p.m., in-person meeting in Emporia
- Thursday, July 16, 2026, 1:30–3:30 p.m., virtual meeting
- Thursday, September 17, 2026, 1:30–2:30 p.m., virtual meeting
- Wednesday, October 21, 2026, 9:30 a.m.–1:00 p.m., in-person meeting, including lunch, on site at the conference

Adjournment

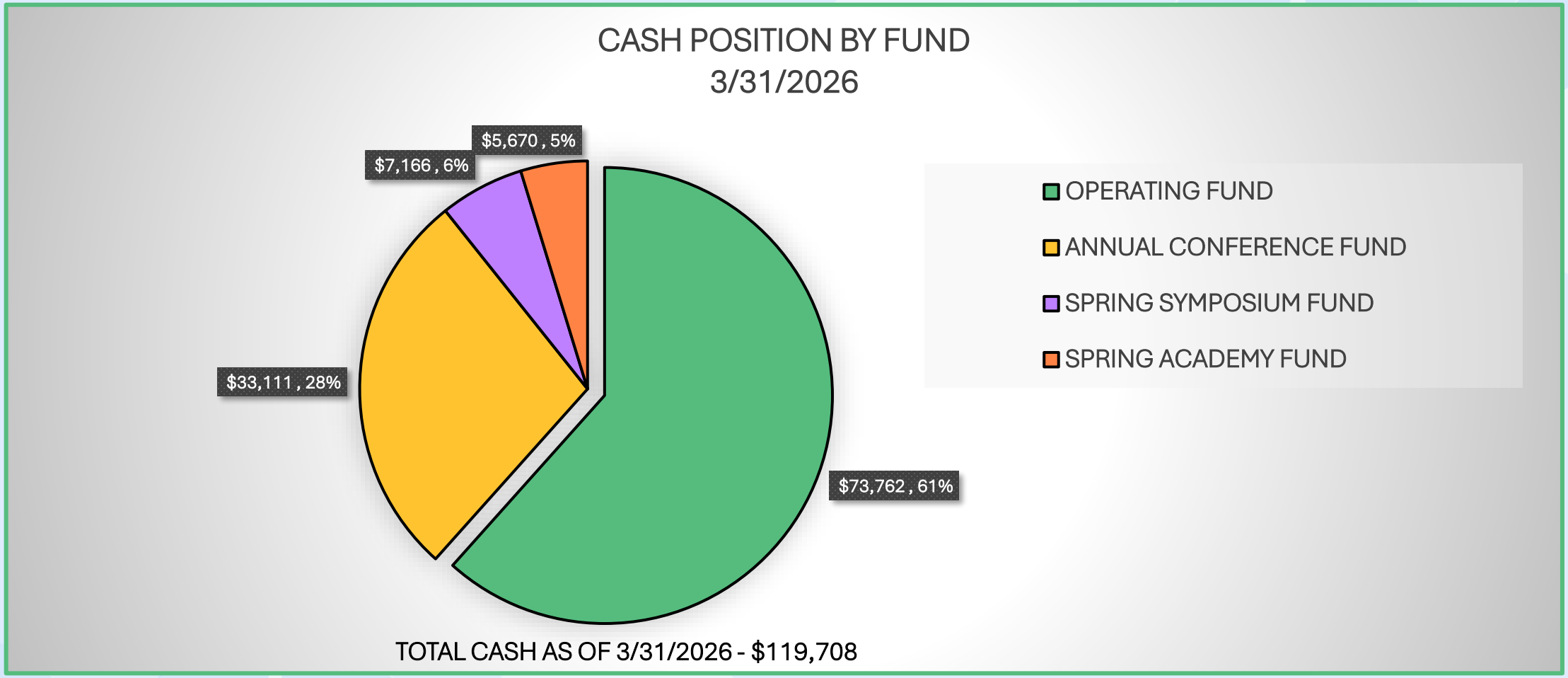
The meeting adjourned.

Q1 2026 TREASURER'S REPORT
MAY 14, 2026

TOPIC AREAS

- Overall Cash Position By Fund
- Operating Fund
- Annual Conference Fund
- Spring Symposium Fund
- Spring Academy Fund

OVERALL CASH POSITION BY FUND



OPERATING FUND
(NO BUDGET ESTABLISHED)

Category	Description	2026 Q1 Actual (Jan–Mar)
	Beginning Cash Balance	**$60,529.37**
Revenues	Membership Dues	$15,898.49
	Total Revenues	**$15,898.49**
Expenses	PPMC – Management Fees	$2,341.25
	Dues & Subscriptions	$175.00
	Web Services	$500.00
	Total Expenses	**$3,016.25**
Results	Net Income (Loss)	$12,882.24
	Change in Accounts Receivable	$(350.00)
	Ending Cash Balance	**$73,761.61**

2025 ANNUAL CONFERENCE FUND – REVENUE & EXPENSES

Category	Event Total	Approved Budget	Over/(Under)	% Variance
Revenues				
Registration Fees	$34,502	$38,680	$(4,178)	-10.8%
Sponsorships	$30,880	$32,000	$(1,120)	-3.5%
Total Revenues	**$65,382**	**$70,680**	**$(5,298)**	**-7.5%**
Expenses				
Personnel	$15,405	$14,580	$825	5.7%
Meals & Hospitality	$31,611	$23,000	$8,611	37.4%
Speakers & Gifts	$7,500	$7,105	$395	5.6%
All Other Expenses	$7,799	$24,685	$(16,886)	-68.4%
Total Expenses	**$62,315**	**$69,370**	**$(7,055)**	**-10.2%**
Net Results				
Net Income (Loss)	**$3,067**	**$1,310**	**$1,757**	**+134.1%**

2026 ANNUAL CONFERENCE FUND

2026 VS 2025 BUDGET COMPARISON

Category	2025 Budget	2026 Budget	$ Change	% Change
Revenues				
Registration Fees	$38,680	$40,370	$1,690	4.4%
Sponsorships	$32,000	$32,000	$0	0.0%
Total Revenues	**$70,680**	**$72,370**	**$1,690**	**2.4%**
Expenses				
Personnel	$14,580	$15,010	$430	3.0%
Equipment Rental	$7,000	$7,000	$0	0.0%
Room Rental	$2,750	$2,750	$0	0.0%
Meals & Refreshments	$23,000	$23,000	$0	0.0%
Vendor Expense	$3,750	$3,750	$0	0.0%
Board Meeting Lunches	$250	$250	$0	0.0%
Copying & Printing	$400	$400	$0	0.0%
Supplies	$230	$230	$0	0.0%
Speakers & Gifts	$7,105	$11,250	$4,145	58.3%
Swag	$4,000	$4,000	$0	0.0%
Credit Card Fees	$1,500	$1,500	$0	0.0%
Miscellaneous	$350	$380	$30	8.6%
Total Expenses	**$69,370**	**$69,520**	**$150**	**0.2%**
Net Income (Projected)	**$1,310**	**$2,850**	**$1,540**	**117.6%**

ANNUAL CONFERENCE FUND – CASH POSITION

Key Highlights

- **Revenue slightly under budget** (↓7.5%)
- **Expenses under budget overall** (↓10.2%), despite higher meals costs
- **Net income exceeded expectations** (+$1.8K favorable)
- **Cash position stable** with modest growth

Metric	Amount
Beginning Cash (Q1 2026)	$67,399
Revenue	$0
Expenses	$35,338
Change in A/R	$1,050
Ending Cash (Q1 2026)	$33,111
Net Change in Cash	**-$34,288**

SPRING SYMPOSIUM FUND – REVENUE & EXPENSES

Category	Event Total	Approved Budget	Over/(Under)	% Variance
Revenues				
Registration Fees	$6,036	$8,750	$(2,714)	-31.0%
Sponsorships	$1,500	$0	$1,500	—
Total Revenues	**$7,536**	**$8,750**	**$(1,214)**	**-13.9%**
Expenses				
Personnel	$0	$7,424	$(7,424)	-100.0%
Meals & Refreshments	$0	$1,800	$(1,800)	-100.0%
Speakers	$0	$4,000	$(4,000)	-100.0%
All Other Expenses	$0	$500	$(500)	-100.0%
Total Expenses	**$0**	**$13,724**	**$(13,724)**	**-100.0%**
Net Results				
Net Income (Loss)	**$7,536**	**$(4,974)**	**$12,510**	**Favorable**

SPRING SYMPOSIUM FUND – CASH POSITION

Key Highlights

- **Revenue below budget** (↓13.9%) driven by registrations
- **No expenses recorded yet** (timing of event costs)
- **Net favorable to budget** due to unspent expenditures
- **Cash improved primarily from transfer support**

Metric	Amount
Beginning Cash (Q1 2026)	-$4,826
Revenue	$7,536
Expenses	$0
Transfers In – Academy Fund	$4,826
Change in A/R	-$370
Ending Cash (Q1 2026)	$7,166
Net Change in Cash	**$11,992**

SPRING ACADEMY FUND – REVENUE & EXPENSES

Category	Event Total	Approved Budget	Over/(Under)	% Variance
Revenues				
Registration Fees	$5,670	$6,375	$(705)	-11.1%
Total Revenues	**$5,670**	**$6,375**	**$(705)**	**-11.1%**
Expenses				
Personnel	$0	$4,585	$(4,585)	-100.0%
Meals & Refreshments	$0	$2,500	$(2,500)	-100.0%
All Other Expenses	$0	$2,450	$(2,450)	-100.0%
Total Expenses	**$0**	**$9,535**	**$(9,535)**	**-100.0%**
Net Results				
Net Income (Loss)	**$5,670**	**$(3,160)**	**$8,830**	**Favorable**

SPRING ACADEMY FUND – CASH POSITION

Key Highlights

- **Revenue slightly below budget** (↓11.1%)
- **No expenses recorded yet** (timing of academy costs)
- **Net favorable to budget** due to unspent expenditures
- **Transfer supports symposium funding; cash remains stable**

Metric	Amount
Beginning Cash (Q1 2026)	$4,826
Revenue	$5,670
Expenses	$0
Transfers Out – Symposium Fund	-$4,826
Ending Cash (Q1 2026)	$5,670
Net Change in Cash	**$844**

KSGFOA OPERATING FUND
REVENUE & EXPENSE REPORT
FOR THE 3 MONTHS ENDING MARCH 31, 2026

		2026 Q1 ACTUAL JAN-MAR
BEGINNING CASH BALANCE	**$**	**60,529.37**
REVENUES		
MEMBERSHIP DUES	$	15,898.49
TOTAL REVENUES	**$**	**15,898.49**
EXPENSES		
PPMC - MANAGEMENT FEES	$	2,341.25
DUES & SUBSCRIPTIONS	$	175.00
WEB SERVICES	$	500.00
TOTAL EXPENSES	**$**	**3,016.25**
NET INCOME (LOSS)	**$**	**12,882.24**
CHANGE IN ACCOUNTS RECEIVABLE	**$**	**(350.00)**
ENDING CASH BALANCE	**$**	**73,761.61**

OPERATING

Cash balance as of Jan 1, 2026 **$ 60,529.37**

Jan 1 to Mar 31, 2026 membership revenue **$ 15,898.49**

DOCUMENT	TRANSACTION DATE	FUND	ACCT	REVENUE	EXPENSE	TRANSACTION DESCRIPTION
F0102709	1/3/2026	D10749	R80015	$ 96.50		MKT KSGFOA Memberships
F0102708	1/3/2026	D10749	R80015	$ 96.50		MKT KSGFOA Memberships
F0102731	1/6/2026	D10749	R80015	$ 289.50		MKT KSGFOA Memberships
F0102760	1/7/2026	D10749	R80015	$ 869.14		MKT KSGFOA Memberships
F0102750	1/7/2026	D10749	R80015	$ 554.86		MKT KSGFOA Memberships
F0102769	1/8/2026	D10749	R80015	$ 1,369.20		MKT KSGFOA Memberships
F0102797	1/9/2026	D10749	R80015	$ 361.68		MKT KSGFOA Memberships
F0102820	1/10/2026	D10749	R80015	$ 315.63		MKT KSGFOA Memberships
F0103067	1/13/2026	D10749	R80015	$ 96.50		MKT KSGFOA Memberships
F0103169	1/15/2026	D10749	R80015	$ 193.00		MKT KSGFOA Memberships
F0103197	1/16/2026	D10749	R80015	$ 1,351.01		MKT KSGFOA Memberships
F0103231	1/17/2026	D10749	R80015	$ 1,351.00		MKT KSGFOA Memberships
F0103288	1/20/2026	D10749	R80015	$ 72.38		MKT KSGFOA Memberships
F0103358	1/22/2026	D10749	R80015	$ 1,935.14		MKT KSGFOA Memberships
F0103401	1/23/2026	D10749	R80015	$ 313.63		MKT KSGFOA Memberships
F0103439	1/24/2026	D10749	R80015	$ 2,316.01		MKT KSGFOA Memberships
F0103505	1/27/2026	D10749	R80015	$ 96.50		MKT KSGFOA Memberships
F0103540	1/28/2026	D10749	R80015	$ 96.50		MKT KSGFOA Memberships
F0103659	1/31/2026	D10749	R80015	$ 675.50		MKT KSGFOA Memberships
F0103725	2/3/2026	D10749	R80015	$ -		MKT KSGFOA Memberships
F0103770	2/4/2026	D10749	R80015	$ 144.75		MKT KSGFOA Memberships
F0103816	2/6/2026	D10749	R80015	$ 289.50		MKT KSGFOA Memberships
F0103815	2/6/2026	D10749	R80015	$ 96.50		MKT KSGFOA Memberships
F0103931	2/7/2026	D10749	R80015	$ 772.00		MKT KSGFOA Memberships
F0103983	2/10/2026	D10749	R80015	$ 504.88		MKT KSGFOA Memberships
F0103998	2/11/2026	D10749	R80015	$ 96.50		MKT KSGFOA Memberships
F0103938	2/13/2026	D10749	R80015	$ (193.00)		MKT KSGFOA Memberships
F0103947	2/14/2026	D10749	R80015	$ 72.38		MKT KSGFOA Memberships
F0104009	2/18/2026	D10749	R80015	$ 193.00		MKT KSGFOA Memberships
F0104017	2/19/2026	D10749	R80015	$ 193.00		MKT KSGFOA Memberships
F0104043	2/21/2026	D10749	R80015	$ 96.50		MKT KSGFOA Memberships
F0104061	2/24/2026	D10749	R80015	$ 96.50		MKT KSGFOA Memberships
F0104089	2/25/2026	D10749	R80015	$ 386.00		MKT KSGFOA Memberships
F0104131	2/27/2026	D10749	R80015	$ 96.50		MKT KSGFOA Memberships
F0104155	3/4/2026	D10749	R80015	$ 772.00		MKT KSGFOA Memberships
F0104316	3/13/2026	D10749	R80015	$ (193.00)		MKT KSGFOA Memberships
F0104376	3/18/2026	D10749	R80015	$ 96.50		MKT KSGFOA Memberships
F0104493	3/27/2026	D10749	R80015	$ 313.63		MKT KSGFOA Memberships
				$ 15,898.49		

Jan 1 to Mar 31, 2026 other revenue **$0.00**

DOCUMENT	TRANSACTION DATE	FUND	ACCT	REVENUE	EXPENSE	TRANSACTION DESCRIPTION

Jan 1 to Mar 31, 2026 expenses **$3,016.25**

DOCUMENT	TRANSACTION DATE	FUND	ACCT	REVENUE	EXPENSE	TRANSACTION DESCRIPTION	Budget Category
J0183287	2/26/2026	D10749	2690		$ 2,341.25	KSGFOA PPMC261021 Q4	Other Fees
JV002979	3/5/2026	D10749	2910		$ 175.00	Buster, GOVERNMENT FINANCE OFF	Dues Mbsp Subs
J0184088	3/20/2026	D10749	2690		$ 500.00	INV 1723 OCT-DEC 2025	Other Fees

Change in accounts receivable **$ (350.00)**

Cash balance as of Mar 31, 2026 **$ 73,761.61**

Account	Transaction Date		Document		Amount	Transaction Description
AR1005	1/3/2026		F0102708		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	1/7/2026		F0102750		$ 75.00	Marketplace KSGFOA Invoice Me
AR1005	1/7/2026		F0102750		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	1/7/2026		F0102750		$ 75.00	Marketplace KSGFOA Invoice Me
AR1005	1/8/2026		F0102769		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	1/8/2026		F0102769		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	1/8/2026		F0102769		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	1/9/2026		F0102797		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	1/9/2026		F0102797		$ (75.00)	KSGFOA ORDER NUMBER 700265
AR1005	1/13/2026		F0103067		$ (100.00)	KSGFOA ORDER NUMBER 700231

AR1005	1/15/2026		F0103169		$ 75.00	Marketplace KSGFOA Invoice Me
AR1005	1/16/2026		F0103197		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	1/16/2026		F0103197		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	1/16/2026		F0103197		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	1/16/2026		F0103197		$ (100.00)	KSGFOA ORDER NUMBER 703369
AR1005	1/17/2026		F0103231		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	1/17/2026		F0103231		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	1/17/2026		F0103231		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	1/17/2026		F0103231		$ (100.00)	KSGFOA ORDER NUMBER 699560
AR1005	1/17/2026		F0103231		$ (75.00)	KSGFOA ORDER NUMBER 703236
AR1005	1/17/2026		F0103231		$ (100.00)	KSGFOA ORDER NUMBER 703703
AR1005	1/22/2026		F0103358		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	1/22/2026		F0103358		$ 150.00	Marketplace KSGFOA Invoice Me
AR1005	1/22/2026		F0103358		$ 75.00	Marketplace KSGFOA Invoice Me
AR1005	1/22/2026		F0103358		$ (75.00)	KSGFOA ORDER NUMBER 701736
AR1005	1/22/2026		F0103358		$ (75.00)	KSGFOA ORDER NUMBER 704846
AR1005	1/24/2026		F0103439		$ 325.00	Marketplace KSGFOA Invoice Me
AR1005	1/27/2026		F0103503		$ (100.00)	KSGFOA ORDER 700157
AR1005	1/27/2026		F0103503		$ (100.00)	KSGFOA ORDER 703341
AR1005	1/27/2026		F0103503		$ (100.00)	KSGFOA ORDER 705775
AR1005	1/28/2026		F0103540		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	1/31/2026		F0103658		$ (100.00)	KSGFOA ORDER 705380
AR1005	1/31/2026		F0103658		$ (75.00)	KSGFOA ORDER 707518
AR1005	2/4/2026		F0103770		$ 75.00	Marketplace KSGFOA Invoice Me
AR1005	2/4/2026		F0103770		$ 75.00	Marketplace KSGFOA Invoice Me
AR1005	2/4/2026		F0103770		$ (75.00)	KSGFOA ORDER 711141
AR1005	2/4/2026		F0103770		$ (100.00)	KSGFOA ORDER NUMBER 702623
AR1005	2/4/2026		F0103770		$ (100.00)	KSGFOA ORDER NUMBER 703248
AR1005	2/4/2026		F0103770		$ (100.00)	KSGFOA ORDER NUMBER 705377
AR1005	2/4/2026		F0103770		$ (100.00)	KSGFOA ORDER NUMBER 705456
AR1005	2/7/2026		F0103831		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	2/7/2026		F0103831		$ 200.00	Marketplace KSGFOA Invoice Me
AR1005	2/10/2026		F0103860		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	2/10/2026		F0103860		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	2/10/2026		F0103860		$ (100.00)	KSGFOA ORDER NUMBER 701216
AR1005	2/10/2026		F0103860		$ (75.00)	KSGFOA ORDER NUMBER 711124
AR1005	2/11/2026		F0103909		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	2/11/2026		F0103909		$ (100.00)	KSGFOA ORDER NUMBER 707328
AR1005	2/12/2026		F0103923		$ (100.00)	KSGFOA ORDER NUMBER 710719
AR1005	2/13/2026		F0103936		$ (100.00)	Marketplace KSGFOA Invoice Me
AR1005	2/13/2026		F0103936		$ (75.00)	Marketplace KSGFOA Invoice Me
AR1005	2/13/2026		F0103936		$ 75.00	Marketplace KSGFOA Invoice Me
AR1005	2/14/2026		F0103947		$ (100.00)	KSGFOA ORDER NUMBER 703295
AR1005	2/14/2026		F0103947		$ (325.00)	KSGFOA ORDER NUMBER 708024
AR1005	2/14/2026		F0103947		$ (100.00)	KSGFOA ORDER NUMBER 708836
AR1005	2/14/2026		F0103947		$ (200.00)	KSGFOA ORDER NUMBER 712096
AR1005	2/19/2026		F0104017		$ (100.00)	KSGFOA ORDER NUMBER 712835
AR1005	2/21/2026		F0104043		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	2/24/2026		F0104061		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	2/24/2026		F0104061		$ (150.00)	KSGFOA ORDER NUMBER 707357
AR1005	2/24/2026		F0104061		$ (100.00)	KSGFOA ORDER NUMBER 713058
AR1005	2/25/2026		F0104089		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	2/25/2026		F0104089		$ 100.00	Marketplace KSGFOA Invoice Me
AR1005	2/26/2026		F0104100		$ (100.00)	KSGFOA ORDER NUMBER 712596
AR1005	3/11/2026		F0104271		$ (100.00)	KSGFOA ORDER NUMBER 717751
AR1005	3/12/2026		F0104285		$ (100.00)	KSGFOA ORDER NUMBER 717507
AR1005	3/13/2026		F0104316		$ (100.00)	Marketplace KSGFOA Invoice Me
AR1005	3/14/2026		F0104330		$ (75.00)	KSGFOA ORDER NUMBER 713347

KSGFOA CONFERENCE FUND
ANNUAL CONFERENCE SUMMARY
2025 & 2026 COMPARISON
FOR THE 3 MONTHS ENDING MARCH 31, 2026

2025 CONFERENCE SUMMARY

	2025 Q3 ACTUAL JUL-SEP	2025 Q4 ACTUAL OCT-DEC	2026 Q1 ACTUAL JAN-MAR	EVENT TOTAL TO DATE	APPROVED BUDGET	BUDGET OVER/(UNDER)	BUDGET PERFORMANCE
BEGINNING CASH BALANCE	$ 30,043.92	$ 77,168.80	$ 67,398.65				
REVENUES							
REGISTRATION FEES	$ 26,722.00	$ 7,780.41	$ -	$ 34,502.41	$ 38,680.00	$ (4,177.59)	-10.80%
SPONSORSHIPS	$ 27,261.00	$ 3,618.75	$ -	$ 30,879.75	$ 32,000.00	$ (1,120.25)	-3.50%
TOTAL REVENUES	$ 53,983.00	$ 11,399.16	$ -	$ 65,382.16	$ 70,680.00	$ (5,297.84)	-7.50%
EXPENSES							
PERSONNEL	$ -	$ 15,380.65	$ 24.10	$ 15,404.75	$ 14,580.00	$ 824.75	5.66%
EQUIPMENT RENTAL	$ -	$ -	$ 3,176.60	$ 3,176.60	$ 7,000.00	$ (3,823.40)	-54.62%
ROOM RENTAL	$ -	$ -	$ 2,000.00	$ 2,000.00	$ 2,750.00	$ (750.00)	-27.27%
MEALS & HOSPITALITY	$ 1,849.00	$ -	$ 23,733.55	$ 25,582.55	$ 23,000.00	$ 2,582.55	11.23%
VENDOR EXPENSE	$ -	$ -	$ 3,750.00	$ 3,750.00	$ 3,750.00	$ -	0.00%
SOCIAL EVENT	$ -	$ (315.30)	$ 2,028.45	$ 1,713.15	$ 4,500.00	$ (2,786.85)	-61.93%
BOARD MEETING LUNCHES	$ -	$ -	$ 250.00	$ 250.00	$ 250.00	$ -	0.00%
POSTAGE	$ -	$ -	$ -	$ -	$ 185.00	$ (185.00)	-100.00%
COPYING & PRINTING	$ 51.51	$ 828.51	$ -	$ 880.02	$ 400.00	$ 480.02	120.01%
SPEAKERS & GIFTS	$ 2,000.00	$ 5,500.00	$ -	$ 7,500.00	$ 7,105.00	$ 395.00	5.56%
SWAG	$ -	$ 1,625.45	$ 51.05	$ 1,676.50	$ 4,000.00	$ (2,323.50)	-58.09%
CREDIT CARD FEES	$ -	$ -	$ 274.67	$ 274.67	$ 1,500.00	$ (1,225.33)	-81.69%
MISCELLANEOUS	$ 57.61	$ -	$ 49.12	$ 106.73	$ 350.00	$ (243.27)	-69.51%
TOTAL EXPENSES	$ 3,958.12	$ 23,019.31	$ 35,337.54	$ 62,314.97	$ 69,370.00	$ (7,055.03)	-10.17%
NET INCOME/(LOSS)	$ 50,024.88	$ (11,620.15)	$ (35,337.54)	$ 3,067.19	$ 1,310.00	$ 1,757.19	
TRANSFERS IN - ACADEMY FUND	$ -	$ -	$ -				
TRANSFERS OUT - OPERATING FUND	$ -	$ -	$ -				
CHANGE IN ACCOUNTS RECEIVABLE	$ (2,900.00)	$ (1,850.00)	$ (1,050.00)				
ENDING CASH BALANCE	$ 77,168.80	$ 67,398.65	$ 33,111.11				

2026 CONFERENCE SUMMARY

	2026 Q1 ACTUAL JAN-MAR	2026 Q2 ACTUAL APR-JUN	2026 Q3 ACTUAL JUL-SEP	2026 Q4 ACTUAL OCT-DEC	EVENT TOTAL TO DATE	APPROVED BUDGET	BUDGET OVER/(UNDER)	BUDGET PERFORMANCE
BEGINNING CASH BALANCE	$ 33,111.11	$ 33,111.11	$ 33,111.11	$ 33,111.11				
REVENUES								
REGISTRATION FEES	$ -				$ -	$ 40,370.00	$ (40,370.00)	
SPONSORSHIPS	$ -				$ -	$ 32,000.00	$ (32,000.00)	
TOTAL REVENUES	$ -	$ -	$ -	$ -	$ -	$ 72,370.00	$ (72,370.00)	
EXPENSES								
PERSONNEL	$ -				$ -	$ 15,010.00	$ (15,010.00)	
EQUIPMENT RENTAL	$ -				$ -	$ 7,000.00	$ (7,000.00)	
ROOM RENTAL	$ -				$ -	$ 2,750.00	$ (2,750.00)	
MEALS & REFRESHMENTS	$ -				$ -	$ 23,000.00	$ (23,000.00)	
VENDOR EXPENSE	$ -				$ -	$ 3,750.00	$ (3,750.00)	
BOARD MEETING LUNCHES	$ -				$ -	$ 250.00	$ (250.00)	
COPYING & PRINTING	$ -				$ -	$ 400.00	$ (400.00)	
SUPPLIES	$ -				$ -	$ 230.00	$ (230.00)	
SPEAKERS & GIFTS	$ -				$ -	$ 11,250.00	$ (11,250.00)	
SWAG	$ -				$ -	$ 4,000.00	$ (4,000.00)	
CREDIT CARD FEES	$ -				$ -	$ 1,500.00	$ (1,500.00)	
MISCELLANEOUS	$ -				$ -	$ 380.00	$ (380.00)	
TOTAL EXPENSES	$ -	$ -	$ -	$ -	$ -	$ 69,520.00	$ (17,760.00)	
NET INCOME/(LOSS)	$ -	$ -	$ -	$ -	$ -	$ 2,850.00	$ (54,610.00)	
TRANSFERS IN - ACADEMY FUND	$ -	$ -	$ -	$ -				
TRANSFERS OUT - OPERATING FUND	$ -	$ -	$ -	$ -				
CHANGE IN ACCOUNTS RECEIVABLE	$ -	$ -	$ -	$ -				
ENDING CASH BALANCE	$ 33,111.11	$ 33,111.11	$ 33,111.11	$ 33,111.11				

CONFERENCE

Cash balance as of Jan 1, 2026 $ 67,399.45

Jan 1 to Mar 31, 2026 conference revenue $ (274.67)

DOCUMENT	TRANSACTION DATE	FUND	ACCT	REVENUE	EXPENSE	TRANSACTION DESCRIPTION
[redacted]						

Jan 1 to Mar 31, 2026 other revenue $ -

DOCUMENT	TRANSACTION DATE	FUND	ACCT	REVENUE	EXPENSE	TRANSACTION DESCRIPTION	Budget Category

Jan 1 to Mar 31, 2026 expenses $ 35,063.67

DOCUMENT	TRANSACTION DATE	FUND	ACCT	REVENUE	EXPENSE	TRANSACTION DESCRIPTION	Budget Category
JV002898	1/5/2026	D11347	2591		$ 24.10	T9140249 Baxter, ERACTOLL 18ZNLY	Non-Subsistence Items-In State
I0345896	1/8/2026	D11347	2320		$ 2,000.00	Embassy Suites Olathe	Building Space Rental
I0345896	1/8/2026	D11347	2330		$ 3,176.60	Embassy Suites Olathe	Equipment Rental
I0345896	1/8/2026	D11347	2581		$ 1,517.92	Embassy Suites Olathe	Subsistence (Meals-Lodge) In State
I0345896	1/8/2026	D11347	2690		$ 948.70	Embassy Suites Olathe	Other Fees
I0345896	1/8/2026	D11347	2970		$ 27,295.38	Embassy Suites Olathe	Official Hospitality
J0181704	1/8/2026	D11347	7340		$ 49.92	Cash tran to Public Policy & Manage	Intra-Agency Transfer
JS001286	1/20/2026	D11347	3990		$ 51.05	IN263314 Prmo Sls 01/12/26-01/16/26	Other Supp/Mat-Resale Pub Item NCE
					$ 35,063.67		

Change in accounts receivable $ (1,050.00)

Cash balance as of Mar 31, 2026 $ 33,111.11

Account	Transaction Date		Document		Amount	Transaction Description
AR1005	1/11/26		F0102851		$ 275.00	Marketplace KSGFOA Spons InvMe
AR1005	1/22/26		F0103358		$ (275.00)	KSGFOA 704018
AR1005	1/24/26		F0103439		$ (275.00)	Marketplace KSGFOA Spons InvMe
AR1005	1/31/26		F0103658		$ (75.00)	683334
AR1006	3/3/26		F0103659		$ (700.00)	Marketplace KSGFOA Spons InvMe

KSGFOA SYMPOSIUM FUND
SPRING SYMPOSIUM SUMMARY
FOR THE 3 MONTHS ENDING MARCH 31, 2026

	2026 Q1 ACTUAL JAN-MAR	EVENT TOTAL TO DATE	APPROVED BUDGET	BUDGET OVER/(UNDER)	BUDGET PERFORMANCE
BEGINNING CASH BALANCE	**$ (4,826.02)**				
REVENUES					
REGISTRATION FEES	$ 6,035.82	$ 6,035.82	$ 8,750.00	$ (2,714.18)	-31.02%
SPONSORSHIPS	$ 1,500.00	$ 1,500.00	$ -	$ 1,500.00	
TOTAL REVENUES	**$ 7,535.82**	**$ 7,535.82**	**$ 8,750.00**	**$ (1,214.18)**	**-13.88%**
EXPENSES					
PERSONNEL	$ -	$ -	$ 7,424.00	$ (7,424.00)	
MEALS & REFRESHMENTS	$ -	$ -	$ 1,800.00	$ (1,800.00)	
COPYING & PRINTING	$ -	$ -	$ 150.00	$ (150.00)	
SUPPLIES	$ -	$ -	$ 50.00	$ (50.00)	
SPEAKERS	$ -	$ -	$ 4,000.00	$ (4,000.00)	
CREDIT CARD FEES	$ -	$ -	$ 300.00	$ (300.00)	
TOTAL EXPENSES	**$ -**	**$ -**	**$ 13,724.00**	**$ (13,724.00)**	
NET INCOME/(LOSS)	**$ 7,535.82**	**$ 7,535.82**	**$ (4,974.00)**	**$ 12,509.82**	
TRANSFERS IN - ACADEMY FUND	**$ 4,826.02**				
TRANSFERS OUT - OPERATING FUND	**$ -**				
CHANGE IN ACCOUNTS RECEIVABLE	**$ 370.00**				
ENDING CASH BALANCE	**$ 7,165.82**				

SYMPOSIUM

Cash balance as of Jan 1, 2026 **$ (4,826.02)**

Jan 1 to Mar 31, 2026 spring symposium revenue **$ 12,361.84**

DOCUMENT	TRANSACTION DATE	FUND	ACCT	REVENUE	EXPENSE	TRANSACTION DESCRIPTION
[redacted]						
				$ 12,361.84		

Jan 1 to Mar 31, 2026 expenses **$ -**

DOCUMENT	TRANSACTION DATE	FUND	ACCT	REVENUE	EXPENSE	TRANSACTION DESCRIPTION	Budget Category

Change in accounts receivable **$ 370.00**

Cash balance as of Mar 31, 2026 **$ 7,165.82**

Account	Transaction Date		Document		Amount	Transaction Description
AR1005	2/20/2026		F0104032		500	Mkt KSGFOA Symposium Inv Me
AR1005	2/26/2026		F0104100		350	Mkt KSGFOA Symposium Inv Me
AR1005	2/27/2026		F0104111		175	Mkt KSGFOA Symposium Inv Me
AR1005	3/4/2026		F0104155		-500	KSGFOA SYMPOSIUM ORDER 716397
AR1005	3/6/2026		F0104194		-350	KSGFOA SYMPOSIUM ORDER 718109
AR1005	3/18/2026		F0104376		185	Mkt KSGFOA Symposium Inv Me
AR1005	3/19/2026		F0104387		185	Mkt KSGFOA Symposium Inv Me
AR1005	3/24/2026		F0104428		-175	KSGFOA SYMPOSIUM ORDER 718838

KSGFOA ACADEMY FUND
SPRING ACADEMY SUMMARY
FOR THE 3 MONTHS ENDING MARCH 31, 2026

	2026 Q1 ACTUAL JAN-MAR	EVENT TOTAL TO DATE	APPROVED BUDGET	BUDGET OVER/(UNDER)	BUDGET PERFORMANCE
BEGINNING CASH BALANCE	**$ 4,826.02**				
REVENUES					
REGISTRATION FEES	$ 5,669.86	$ 5,669.86	$ 6,375.00	$ (705.14)	-11.06%
TOTAL REVENUES	**$ 5,669.86**	**$ 5,669.86**	**$ 6,375.00**	**$ (705.14)**	
EXPENSES					
PERSONNEL	$ -	$ -	$ 4,585.00	$ (4,585.00)	
MEALS & REFRESHMENTS	$ -	$ -	$ 2,500.00	$ (2,500.00)	
COPYING & PRINTING	$ -	$ -	$ 1,000.00	$ (1,000.00)	
SUPPLIES	$ -	$ -	$ 1,000.00	$ (1,000.00)	
CREDIT CARD FEES	$ -	$ -	$ 450.00	$ (450.00)	
TOTAL EXPENSES	**$ -**	**$ -**	**$ 9,535.00**	**$ (9,535.00)**	
NET INCOME/(LOSS)	**$ 5,669.86**	**$ 5,669.86**	**$ (3,160.00)**	**$ 8,829.86**	
TRANSFER OUT - SYMPOSIUM FUND	**$ (4,826.02)**				
CHANGE IN ACCOUNTS RECEIVABLE	**$ -**				
ENDING CASH BALANCE	**$ 5,669.86**				

ACADEMY

DOCUMENT	TRANSACTION DATE	FUND	ACCT	REVENUE	EXPENSE	TRANSACTION DESCRIPTION
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]

Jan 1 to Mar 31, 2026 expenses $ 4,826.02

DOCUMENT	TRANSACTION DATE	FUND	ACCT	REVENUE	EXPENSE	TRANSACTION DESCRIPTION	Budget Category
J0181897	01/14/2026	D10770	7340		$ 4,826.02	CORRECT FUND AND ORG	Cash Transfer

Change in accounts receivable $ -

Cash balance as of Mar 31, 2026 $ 5,669.86

Document	Transaction Date	Fund	Account	Amount		Transaction Description

KSGFOA MEMBERSHIP REPORT

As of: May 11, 2026

Membership Type	2023 Final		2024 Final		2025		2026	
	Number	Amount	Number	Amount	Number	Amount	Number	Amount
Individual	181	$ 13,575.00	187	$ 14,025.00	181	$ 13,575.00	172	$ 17,200.00
Association	11	$ 3,300.00	8	$ 2,400.00	12	$ 3,600.00	11	$ 3,575.00
Association Add'l Individuals	3	$ 300.00	3	$ 300.00	0	$ -		$ -
Retired								$ -
Student	1	$ 5.00	2	$ 10.00	1	$ 5.00		$ -
Clerks	12	$ 600.00	11	$ 550.00	10	$ 500.00	24	$ 1,800.00
Total	**208**	**$ 17,780.00**	**211**	**$ 17,285.00**	**204**	**$ 17,680.00**	**207**	**$ 22,575.00**

2026 KSGFOA Annual Conference Budget

	Budget
Total Registrations	**140**
Revenues	
Registration Fees	
Members	
Early, Early (72 x $225)	$ 12,375.0
Early (35 x $250)	$ 11,250.0
Late (25 x $275)	$ 6,875.0
Non-Members	
Early, Early (3 x $300)	$ 900.0
Early (5 x $325)	$ 1,625.0
Late (3 x $350)	$ 1,050.0
Other	
Student Registration Fees (2 x $35)	$ 70.0
Clerk Registration Fees (2 x $225)	$ 450.0
Subtotal Registration	*$ 34,595.0*
Pre-Conference (1/2 day session)	
Member (30 x $75)	$ 2,250.0
Non-Member (5 x $90)	$ 450.0
Miscellaneous	
Award Luncheon (5 additional attendees x $25)	$ 125.0
Sponsorships	$ 32,000.0
Total Revenues	**$ 69,420.0**
Expenses	
Staff	
Personnel	$ 14,580.0
Staff Travel	$ -
Staff Hotel	$ -
Venue	
Facility Rental	$ 2,750.0
Technology Equipment Rental	$ 7,000.0
Vendor Tables (30 tables x 25 per/table)	$ 750.0
Social Event	$ 4,500.0
Food & Beverages	
Meals/Refreshments	$ 23,000.0
Vendor Reception	$ 3,000.0
Board Meeting Lunches	$ 250.0
Supplies & Printing	
Copying/Printing	$ 400.0
Postage	$ 185.0
Nametags & Holders	$ 45.0
Conference Swag	$ 4,000.0
Speakers	
Speaker/Faciliatation Fee - Keynote	$ 5,000.0
Speaker/Faciliatation Fee- General Sessions	$ 950.0

Speaker Hotel (Keynote + speakers)	$	680.0
Speaker Gifts	$	400.0
Other		
Sponsor Thank You Gifts	$	75.0
On-Line Credit Card Exp.	$	1,500.0
Misc. Expenses (awards, etc.)	$	305.0
Total Expenses	**$**	**69,370.0**
Profit/Loss (revenue - expenses)	**$**	**50.0**

& Actuals

Actuals	Budget
132	140
$ 16,706.3	$ 16,200.0
$ 7,987.5	$ 8,750.0
$ 1,375.0	$ 5,500.0
$ 900.0	$ 900.0
$ 1,625.0	$ 1,625.0
$ 2,450.0	$ 1,050.0
$ 35.0	$ 70.0
$ 675.0	$ -
$ 31,753.8	*$ 34,095.0*
$ 2,325.0	$ 2,250.0
$ 90.0	$ 450.0
$ 25.0	$ 125.0
$ 32,000.0	$ 32,000.0
$ 66,193.8	**$ 68,920.0**
$ 14,580.0	$ 15,010.0
$ 418.7	$ -
$ 1,328.2	$ -
$ 2,250.0	$ 2,750.0
$ 3,176.6	$ 7,000.0
$ -	$ 750.0
$ 1,533.5	$ -
$ 21,117.7	$ 23,000.0
$ 6,177.7	$ 3,000.0
$ -	$ 250.0
$ 526.3	$ 400.0
$ 57.6	$ 185.0
$ 49.9	$ 45.0
$ 1,676.5	$ 4,000.0
$ 4,000.0	$ 9,500.0
$ 3,500.0	$ 950.0

Recommend not having a Clerk registration as they can pay

$	759.0	$	800.0
$	-		
$	79.2	$	75.0
$	2,316.8	$	1,500.0
$	328.3	$	305.0
$	**63,875.8**	**$**	**69,520.0**
$	**2,317.9**	**$**	**(600.0)**

anytime and it is the early, early rate. They need to be a member or not

2026 KSGFOA Annual Conference Budget

	Budget
Total Registrations	**140**
Revenues	
Registration Fees	
Members	
Early, Early (72 x $250)	$ 12,375.0
Early (35 x $275)	$ 11,250.0
Late (25 x $300)	$ 6,875.0
Non-Members	
Early, Early (3 x $325)	$ 900.0
Early (5 x $350)	$ 1,625.0
Late (3 x $375)	$ 1,050.0
Other	
Student Registration Fees (2 x $35)	$ 70.0
Clerk Registration Fees (2 x $225)	$ 450.0
Subtotal Registration	*$ 34,595.0*
Pre-Conference (1/2 day session)	
Member (30 x $75)	$ 2,250.0
Non-Member (5 x $90)	$ 450.0
Miscellaneous	
Award Luncheon (5 additional attendees x $25)	$ 125.0
Sponsorships	$ 32,000.0
Total Revenues	**$ 69,420.0**
Expenses	
Staff	
Personnel	$ 14,580.0
Staff Travel	$ -
Staff Hotel	$ -
Venue	
Facility Rental	$ 2,750.0
Technology Equipment Rental	$ 7,000.0
Vendor Tables (30 tables x 25 per/table)	$ 750.0
Social Event	$ 4,500.0
Food & Beverages	
Meals/Refreshments	$ 23,000.0
Vendor Reception	$ 3,000.0
Board Meeting Lunches	$ 250.0
Supplies & Printing	
Copying/Printing	$ 400.0
Postage	$ 185.0
Nametags & Holders	$ 45.0
Conference Swag	$ 4,000.0
Speakers	
Speaker/Faciliatation Fee - Keynote	$ 5,000.0
Speaker/Faciliatation Fee- General Sessions	$ 950.0

Speaker Hotel (Keynote + speakers)	$	680.0
Speaker Gifts	$	400.0
Other		
Sponsor Thank You Gifts	$	75.0
On-Line Credit Card Exp.	$	1,500.0
Misc. Expenses (awards, etc.)	$	305.0
Total Expenses	**$**	**69,370.0**
Profit/Loss (revenue - expenses)	**$**	**50.0**

& Actuals

Actuals	Budget
132	140
$ 16,706.3	$ 18,000.0
$ 7,987.5	$ 9,625.0
$ 1,375.0	$ 6,000.0
$ 900.0	$ 975.0
$ 1,625.0	$ 1,750.0
$ 2,450.0	$ 1,125.0
$ 35.0	$ 70.0
$ 675.0	$ -
$ 31,753.8	*$ 37,545.0*
$ 2,325.0	$ 2,250.0
$ 90.0	$ 450.0
$ 25.0	$ 125.0
$ 32,000.0	$ 32,000.0
$ 66,193.8	**$ 72,370.0**
$ 14,580.0	$ 15,010.0
$ 418.7	$ -
$ 1,328.2	$ -
$ 2,250.0	$ 2,750.0
$ 3,176.6	$ 7,000.0
$ -	$ 750.0
$ 1,533.5	$ -
$ 21,117.7	$ 23,000.0
$ 6,177.7	$ 3,000.0
$ -	$ 250.0
$ 526.3	$ 400.0
$ 57.6	$ 185.0
$ 49.9	$ 45.0
$ 1,676.5	$ 4,000.0
$ 4,000.0	$ 9,500.0
$ 3,500.0	$ 950.0

Recommend not having a Clerk registration as they can pay

$	759.0	$	800.0
$	-		
$	79.2	$	75.0
$	2,316.8	$	1,500.0
$	328.3	$	305.0
$	**63,875.8**	**$**	**69,520.0**
$	**2,317.9**	**$**	**2,850.0**

anytime and it is the early, early rate. They need to be a member or not

Spectrum PROMO

Cozy Fleece Blanket – 50” x 60”

Colors: Black, Navy

Decoration: Digital Print Transfer – One (1) Color

$18.29

Set-Up Charge: $55.00

RPET Sherpa Fleece Blanket size 65 x 47”

Black, Blue, Cream Beige, Gray

Screen print on Patch in white only.

Item # QJJBE-ELVFT

$14.47 qty 100

$16.56 Spectrum pricing

Sherpa on 1 side - 50x60" Soft and Cozy Durable Blanket 60 x 50 size

Item # LHCCD-JVVJO

$11.89 for 100+ screen printed 1 color

Spectrum Pricing $15.10

Navy, Black, Gray

Snuggle Up Soft-Textured Blanket

Item # LYFPI-GSDDW

70 x 57 1 color Imprint or switch to embroidered for $4 each more

100+ $11.38

Keynote Options

1. Colin Ryan Colin Ryan Speaks | Humorous Motivational Speaker on Financial Success & Client Trust - *The Trust Advantage* - $5,000 plus $1,000 travel, but can offer some flexibility
2. Walt Stasinsky Watch Walt – Elevate Your Power with Walt Stasinski – 60-minute presentation $3,750 and expenses, 90-minute $4,550 with expenses.
3. Kendall Gammon Keynote Speaker | Speaking Topics | Kendall Gammon $5,000 plus travel
4. Scott Lesnick Inspirational Leadership Keynote Speaker - Scott Lesnick - $5,000 plus travel
5. Desi Payne Desi Payne | Motivational Keynote Speaker- typically $7,500 plus travel, but will work with our budget.
6. Matt Booth MATT BOOTH - Basically Incredible - $5,000-15,000 plus travel and lodging
7. Jan Hargrave Jan Hargrave – Nonverbal Communication – $7,500 plus travel and lodging
8. Tamra Gaines Tamra Gaines l The Pillars of Confidence | Leadership Training | Lakeland, FL, USA- *The Resilient Leader: From Burnout to Boundaries* - $6,000 plus $1,000 travel
9. Anne Connelly - Anne Connelly - Category6 Consulting – *Future Canvas: Strategic Foresight Workshop* - $6,000 plus $1,000 travel
10. John Lanza - John Lanza - Art of Allowance - Category6 Consulting - *Power of Habit* - $6,000 plus $1,000 travel
11. John Floyd - John Floyd - Speaker/Comedian/Author 800-731-6361 - $5,000-$7,000.
12. Ty Bennett - Ty Bennett – High Performance, Leadership, Storytelling Speaker – said rates were $15,000, he said he's willing to work within our budget.

KSGFOA
Kansas Government Finance Officers Association

SPONSORSHIP OPPORTUNITIES

KSGFOA 26th Annual Fall Professional Conference

Embassy Suites/Olathe Conference Center | Olathe, KS | Nov 5 -7, 2025

SPONSORSHIP BENEFITS

	$3000 Diamond	$1000 Gold	$750 Silver	$500 Bronze
Logo and link on conference website & emails *Logo will be added when payment is received*	●	●	●	●
Logo in conference program	large *color*	medium *color*	medium *color*	small *b/w*
Representative introduction during sessions	●	●	●	●
Vendor booth in exhibitor area	●	●	●	
Premium booth location at vendor fair	●	●		
Logo on table tents	●	●		
Complimentary admission to main conference	3	2	2	1
Exclusive sponsorship of one of the following:	●			
• **Conference social** • **Conference lunch** • **Vendor reception** • **Keynote speaker**	●			

Note: These exclusive sponsorships are limited and available on a first-come, first-served basis.

WSU Wichita State University
Public Policy and Management Center

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